



## join our fun company! Become an Acornkids Dealer

Work from home  
Supplement your income

Make new friends  
Become committed to new goals



Being a mom is wonderful and rewarding, but tough. Your life will never be the same again! But juggling your family and your career is difficult.

Here is a perfect solution - become an Acornkids Dealer and run your own business from home, around your family and other commitments. There is no pressure and you decide how busy you want to be. You can earn a useful part-time income, or if you wish, you can develop your business into a full-time growing concern.

Selling Acornkids children's products at home couldn't be easier - you are open for business when it suits you and your friends - coffee mornings, school fetes, creches, home parties, open days or evenings, or exhibitions. The possibilities are endless.

### Why Acorn

Great People - Great Products - Great Company



Acornkids products are unique and extremely easy to sell. The high quality and built-in fun ensure repeat orders. AND there is a range of products for Mom & Dad!

Whether you are looking for supplemental income, friendships, networking with other women or a new career with countless possibilities, an Acornkids home business may be the answer. We believe that it is a great choice for your future.

### How does income work

Acornkids Dealers earn income through two programmes.

#### Sales Programme

You simply purchase products from Acornkids at the current discount (25%-30%), and sell the products to your customer at the retail price. The difference is your profit.

#### Sponsoring Programme

Introduce new members to Acornkids, and these new members are linked to you as your team. When your Team Sales exceed certain levels, you become a Team Leader and earn commission on the sales of your team.

You can earn from a few hundred Rand per month to several thousand Rand per month, depending upon the time and effort you put into your business.



### What does Acornkids provide

The opportunity to become an Acornkids Dealer without a substantial financial investment. Business cards, stationary, downloadable order forms and promotional material Acornkids website, and if you wish, your own Acornkids Dealer Website (at extra cost). A "Members-Only" website for internet orders, training material and support. All the help and support you could want!



### What does it cost

All you will need is a Starter Pack, and optionally a Product Pack, containing everything you need to start your business. Prices Start at R150.

There is no annual membership fee - as long as you remain active (at least one order every three months), you will remain a member of Acornkids.

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# Overview of Products



Here are some of our products - unique, fun and high quality

## Kids Bath Fun

- BathPops Foam Creatures
  - Squish-n-Squeeze
  - Angel Powder
  - Angel Beans
  - Gloop
  - Kaleidofoam
  - Surfs-Up
  - Soap Putty
- & MORE**



## Kids Books & Crafts

- Story Books
- Fairy Tales
- Classic Books
- Activity Books
- Bath Books
- Sequin Magic Crafts
- Sequin Art Crafts



## For Babies

- Liquid Silk
- Baby Lotion
- Nappy Rash Cream
- Barrier Cream
- Baby Wash
- Massage Oils



## For the Family

- Sun Protection
- Insect Protection
- Skin Soothers
- Skin Care



## For Moms (and Dads)

- Skin Care
- Bath and Shower
- Body



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# Becoming an Acornkids Dealer

## Questions & Answers

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AcornKids gives you the opportunity to build your own independent business, at home, selling a range of high-quality products that are exciting and innovative. It puts you in control, allowing you the flexibility to work when you want, time to spend with your family and friends, and the ability to earn extra income, full-time or part-time. AcornKids specialises in innovative and fun products for children, as well as skin care, body care and sun care for Moms and Dads. Here are some of the most frequently asked questions.

**Q: How do I make money?**

A: Acornkids Dealers earn income through two programmes.

**Sales Programme**

You simply purchase products from Acornkids at the current discount (25%-30% depending on product), and sell the products to your customer at the retail price. The difference is your profit.

**Sponsoring Programme**

Introduce new members to Acornkids, and these new members are linked to you as your team. When your Team Sales exceed certain levels, you become a Team Leader and earn commission on the sales of your team. Depending upon your Team Leader Rank and sales volume, commission can be up to 20% on net sales.

**Q: Does Acornkids have Special Offers?**

A: Yes, Acornkids regularly provides Special Offers, which are popular products that have been further discounted, as well as competitions and incentives.

**Q: How much can I earn?**

A: You can operate your business part-time, and earn an income to supplement your family's income, or you can decide to go full-time, and put all your effort into the business. Depending upon how much time and effort you apply, you can earn from a few hundred Rand per month, to several thousand Rand per month.

**Q: What does it cost to join Acornkids?**

A: You need to purchase a Starter Kit which contains the Dealer Manual, which explains how everything works, and also contains product brochures, flyers, price lists, and business forms. Several options are available, see the separate Starter Pack Flyer.

**Q: Is there an annual membership fee?**

A: No, there is no annual membership fee. As long as you remain active (place at least one order, for any value, every 3 months), you will remain a member of Acornkids.

**Q: Must I buy product for stock?**

A: No, you are not required to purchase any stock.

**Q: Do I have to order monthly, or is there a minimum?**

A: No, you order whenever you want, for any value. There are no requirements to reach sales targets.

**Q: What if I no longer want to be a member?**

A: You can resign at any time, merely by advising us in writing. There are no penalties or fees, no hidden costs.

**Q: How do I place my orders with you?**

A: There are various ways to place orders with Acornkids. You can order online, via our Dealers-Only website, or you can phone your order to Head Office, or you can fax your order.

**Q: How much will I pay for delivery of my orders?**

A: Orders are normally posted using standard mail and must be collected from your nearest Post Office. Delivery time is usually about 4 - 6 days. This costs a flat rate per delivery, irrespective of order value, of R18. Other options include courier services, from 3-day to overnight delivery, and these are quoted at the time of placing the order.

**Q: How do I pay Acornkids for products I order?**

A: Several options are available. Payment is done when you place the order, and can be done by Credit Card, Bank Deposit, Electronic Transfer (Internet payment), or via EasyPay at most Supermarkets.

**Q: What if I need more catalogues and flyers?**

A: You can buy catalogues or other business tools as required. In addition, many flyers and documents are available for free download.

**Q: Is there a guarantee that customers will be satisfied?**

A: Acornkids supports its products, and guarantees satisfaction. If your customer is not satisfied with a product, we will replace it, credit it towards another product, or refund it. Please see the Policy Manual for full details.

**Q: Am I able to secure an area to work in?**

A: No. There are no territories, so you can sell wherever you like. However, sales are restricted to South Africa.

**Q: What if I need help in any area of the business?**

A: That's the beauty of network marketing - your Sponsor is always available to help you. If she does not know any answers, your Team Leader can help. AND - we are always available to help any dealer at Head Office, just call, fax, or email us.

**Q: Can I advertise on the internet or in publications?**

A: Any advertising or promotion must be strictly within the guidelines laid down in the Acornkids Policies and Procedures, which is supplied as part of the Starter Pack. Advertising your business on the internet is allowed. Not allowed is the sale of products on trading or auction sites (such as Bid or Buy), and the use of forums. Claims made about the business or products must be correct and accurate, and comply with statutory requirements.

**Q: Can I sell to shops?**

A: No. We operate only as a direct selling business and do not supply to retail outlets.

**Q: Can I sell Acornkids products online on my website?**

A: No. We operate only as a direct selling business, and to allow online sales through 3rd party websites would not be fair to our dealers.

IMPORTANT: Prices and statements were correct at the time of publication, but are subject to change without notice

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# SPECIAL OFFER FOR NEW MEMBERS



## Special Offer Starter Packs

New members who join Acornkids can choose one of the starter packs below

These are really great value Starter Packs for new members, giving more than twice the retail value of some of our most popular products. You can use these products as samples, or try them out for yourself, or sell them to your customers.

### Special Starter Pack ASP3

Only R 450 - (a value of R1 100)

Includes the Standard Starter Pack PLUS 20 popular products, including delivery to your Post Office. Products included are:

#### Acornkids Products

- 2 BathPops (Dinosaur, Sea-n-Sand)
- 3 Angel Powder (Red, Yellow, Blue)
- 1 Angel Beans (3-colours)
- 1 Squish-n-Squeeze
- 1 Kaleidofoam
- 2 Soap Putty
- 1 Surfs-Up
- 1 Gloop
- 1 Itchy-Goo
- 1 Buzz-Off Cream
- 1 SafeSun Sunscreen

#### Acornbabes Products

- 1 Moisturising Baby Wash
- 1 Nappy Rash Cream

#### Risso Products

- 1 Marula Hand Cream
- 1 Marula Shower Gel

#### PLUS ...

- 1 Acornkids Childrens Back-Bag



**Best Value**

### Special Starter Pack ASP4

Only R 280 - (a value of R600)

Includes the Standard Starter Pack PLUS 12 popular products, including delivery to your Post Office. Products included are:

#### Acornkids Products

- 2 BathPops (Dinosaur, Sea-n-Sand)
- 3 Angel Powder (Red, Yellow, Blue)
- 1 Angel Beans (3-colours)
- 1 Squish-n-Squeeze
- 1 Kaleidofoam (Red)
- 1 Soap Putty (Green)
- 1 Surfs-Up (Blue)

#### Acornbabes Products

- 1 Moisturising Baby Wash

#### Risso Products

- 1 Marula Hand Cream



### Standard Starter Pack ASK

Only R 150 - our lowest price

This is the Starter Pack only, **no products**, and includes everything you need to start your own home business - the Acornkids Dealer Manual, Business Forms, Brochures, Catalogues, Flyers and Price Lists, as well as Training and Registration as an Acornkids Dealer, including delivery to your Post Office.



**Terms and Conditions:** The special offer is only available to new members who have not previously been a member of Acornkids at any time. Each new member is only eligible to purchase ONE starter kit at this special price, and only one per family unit. Prices include delivery by post to a South African Post Office (4-6 days). Delivery requested by any other means will be for the purchasers account. The price has been discounted, and no further discounts are allowed. In addition, this product is non-commissionable, and carries no points. Colours may not be changed. If any products are out of stock, Acornkids reserves the right to substitute products or colours of equal value. Registration must be processed by Head Office, not by a Branch.

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For Office Use

Member No.	Date
Sponsor No. <b>1 0 5 2 2 2</b>	Processed By
Connect To	

AcornKids  
A division of  
Delfini Solutions (Pty) Ltd  
400 Voortrekker Rd  
Maitland 7405 Cape Town  
Tel: 086 10 74776  
Fax: 086 11 06574  
info@acornkids.co.za



## Dealer Registration Form (Special Starter Pack Offer 7/02/2011 - 30/09/2011)

Complete and fax to 086 11 06574. We will send you an Invoice with banking details, within 2 days, which can be paid by Credit Card, Bank Deposit, Internet Transfer, or EasyPay at Checkers, Pick 'n Pay, etc.

First Name	Initials	Last Name
<input type="text"/>	<input type="text"/>	<input type="text"/>

Residential Address	Postal Address
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/> Post Code	<input type="text"/> Post Code

ID Number (or passport no for non-residents)	Gender Male <input type="checkbox"/> Female <input type="checkbox"/>
<input type="text"/>	

Telephone Home	Telephone Work	Fax
<input type="text"/>	<input type="text"/>	<input type="text"/>

Cell Number	Email Address
<input type="text"/>	<input type="text"/>

### INTRODUCED BY (IF KNOWN, OTHERWISE LEAVE BLANK)

First Name	Last Name
<b>J A N E T</b> <input type="text"/>	<b>R E T I E F</b> <input type="text"/>

### STARTER PACK ORDER

Please tick which Starter Pack you are ordering. Only one Starter Pack may be ordered per family unit. We will email you an invoice which can be paid by Credit Card, Direct Deposit, Internet Transfer or EasyPay at Pick 'n Pay, Checkers, Etc. Your starter Pack will be sent as soon as payment is made.

- Special Starter Pack ASP3 (Includes the Standard Starter Pack PLUS 20 popular products) R 450
- Special Starter Pack ASP4 (Includes the Standard Starter Pack PLUS 12 popular products) R 280
- Standard Starter Pack ASK (Manuals, Brochures and Business Forms - NO PRODUCTS) R 150

**Price includes delivery by Parcel Post to your nearest South African Post Office (3-6 days)**

If you require delivery to your door, or overnight delivery, please tick one of the boxes below.

**OPTIONAL:** Delivery to Door (3 Days - R60)  Next Day Delivery to Post Office (1 Day - R125)

- A registered dealer is eligible to purchase products from the company at a trade discount, as well as product specials. The dealer will purchase product from AcornKids on a cash with order basis, for the purpose of own-use and resale. The dealer shall be entitled to make a mark-up on the sale of the product, which mark-up shall be in accordance with the AcornKids Dealer Manual. The Company grants the dealer the right to purchase and resell the Companies products throughout the region of the Republic of South Africa. Products supplied by Acorn Africa may not be exported outside of the Republic of South Africa by the dealer.
- The dealer acknowledges that he/she is an independent dealer and that no employment relationship will come into existence between the Company and the Dealer, and that the dealer shall not be recognised as an agent of the Company, or of his/her sponsor. As an independent dealer, Acornkids does not deduct personal income tax and the dealer is responsible for complying with his/her obligations in terms of personal income tax.
- The dealer agrees to abide by the policies and terms of conduct of AcornKids, as described in the AcornKids Dealer Manual, as updated or amended from time to time. The dealer agrees to receive email and sms marketing information from Acornkids as long as she/he remains an Acornkids dealer.
- This Agreement shall commence on the date of payment of the registration fee, and continue for an indefinite period unless terminated. No annual membership fees are payable. For the Agreement to remain valid the dealer must make at least one purchase per quarter (Jan-Mar, Apr-Jun, Jul-Sep, Oct-Dec). Failure to do so will result in termination of the Agreement. In addition, either party may terminate this Agreement at any stage by written notice to the other party, without providing reason.
- The dealer shall at all times act in good faith and conduct his/her business in a manner that ensures that the good name and reputation of AcornKids is maintained at all times. The dealer confirms that he/she is over 18 years of age.
- The dealer has 30 days to cancel the agreement if desired, which must be done in writing. In this period the dealer may return the Business Kit and any other products, in original undamaged condition, and receive a full refund, excluding freight costs.

Signed at \_\_\_\_\_ on this the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_

Applicant's Signature \_\_\_\_\_